

## **BACKGROUND**

 Disinformation comes bundled in a complete package of compelling narratives, professionally produced visuals, and persuasion devices.

 Being resistant to such addictive content requires an ability to recognize when you are being disinformed about what you believe you know.

#### **OUR STUDY EXPLORES:**

- Who is susceptible to disinformation?
- 2 Is disinformation susceptibility (electorally) relevant?
- Who has the potential to recover from disinformation?





# SURVEY DETAILS









The ability to spot a fake headline versus recognizing when you are being misinformed about what you believe you know is like the difference between self-help and self-actualization.

Dr. Janay Cody

# DIMENSIONS OF DISINFORMATION SUSCEPTIBILITY

# Disinformation susceptibility is measured by whether or not a person is:

#### diligent:

checks online media content more than average

On average people perform 3 different media checks



## 2 corre

## discerning:

correctly identifies false and true information more than average

On average people correctly identify false and true information about 35.6% of the time







are highly susceptible to disinformation.

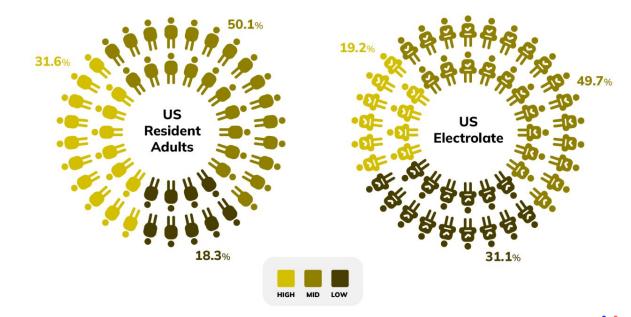
Figures based on US Census estimate of 262.083.034 of total US adult resident (18+) population as of December 2023.





of American adults and 31% voters are highly susceptible to disinformation.

#### DISINFORMATION SUSCEPTIBILITY IN THE US





# US high 2024 vote propensity adults

are highly susceptible to disinformation

Figure statistically controls for race, gender, education, income, religious affiliation, military status, age, partisan identification, and employment.

the odds of US adults with low 2024 vote propensity scores being highly susceptible to disinformation are...

23% higher



..than the odds of US adults with high 2024 vote propensity scores.

the odds of US adults with mid-level 2024 vote propensity scores being susceptible to disinformation are...

34% higher



..than the odds of US adults with high 2024 vote propensity scores.





# WHO CAN RECOVER FROM DISINFORMATION?

Disinformation recovery potential is measured by the extent to which people:



Change their answers to factual questions when given true information about being wrong

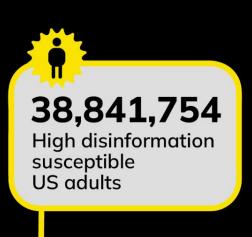


Change their answers more than the average

On average, people change their answers to factual questions when given true information about being wrong about 1 out 4 times.







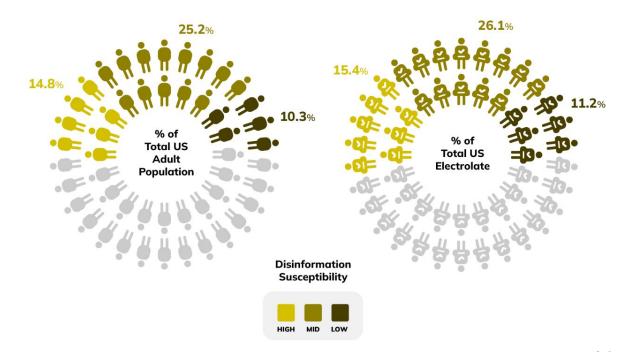
have the potential to recover from disinformation.

Figures based on US Census estimate of 262,083,034 of total US adult resident (18+) population as of December 2023.



# What proportion of US adults have potential to recover from disinformation?

# DISINFORMATION RECOVERY POTENTIAL





## Women and non-college educated make up majority with disinformation recovery potential, particularly among high-mid disinformation susceptible adults.

#### **US RESIDENT ADULTS WITH DISINFORMATION RECOVERY POTENTIAL** (N=2.881)

As disinformation susceptibility decreases, the proportion of men that can recover from disinformation increases.







As disinformation susceptibility decreases, the proportion of college grads that can recover from disinformation increases.







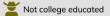
DISINFORMATION SUSCEPTIBLE













College educated (bachelor's degree +)



**Among those with** potential to recover from disinformation, the likelihood of voting based on abortion access increases as disinformation susceptibility decreases

SUSCEPTIBILITY

DISINFORMATION

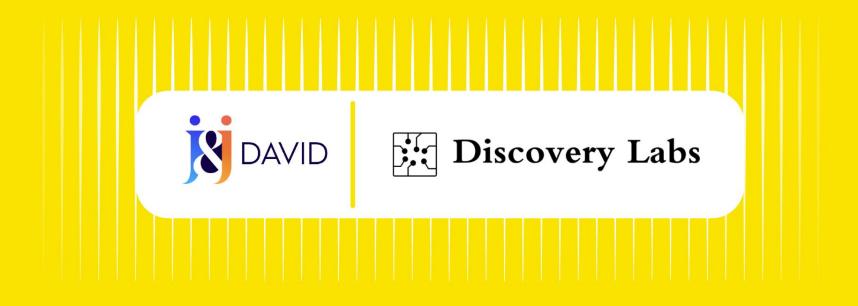
Half of high disinformation susceptible adults with the potential to recover from disinformation say they are likely to vote based on access to abortion

### POTENTIAL TO RECOVER FROM DISINFORMATION

(N=2,881)







For questions or more details about this **research**, visit us at **Discovery Labs.**